

Read more about our services, upcoming events, get directions and more Visit www.crosspointnw.com

DEALER REGISTRATION PACKAGE

Welcome to Cross Point NW! We appreciate your interest in attending the auction. In this package you will find everything you need to get registered. We want to make it easy as possible to do business with us so please let us know how we can help.

Getting Started

Please complete the information and fax it back to number below. We will process your information and get you ready to buy and sell as quickly as possible. On your first visit, please check in at the dealer registration counter. See you at the Auction!

DEALER	RCHECKLIST		
	Application		Guaranty
	Reference Information		Waiver of Liability
	Authorized Employee		Power of Attorney
	Bank Reference Letter		
	_ W-9		
PLEASE	SUBMIT COPIES OF THE FOLLOW	ING:	
	Copy of current Dealers License		
	Copy of your current Bond		
	Copy of Dealers Liability Insuran	ice	
	Copy of Drivers License for all A	uthorized Reps.	
	•	mpany Check or	
Initials			



DEALER REGISTRATION

	Organiza	
	State	
Mailing address (If different)		Zip code
Citv:	State:	Zip Code:
Business# ()	Fax#()_	
Primary Title Clerk	Clerk E-mail	
	State Expires_/ Auction Access#	
† Regular Mail (Dealer assume† Use my overnight Account: C	† Hold at Auction for pickup † Mes risk) † Express Mail (\$15 c CarrierAccount#_ the default method in which all of your title	Charge to A/R)
Owners & Officers	T111	
Name	Title	
Home Address		
City, State, Zip	Social Securit	y #
E-mail Address	Cell Phone _	
By Signing below you (I) agree to	o be bound by Cross Point NW Inc. policies	;
Signature		
Name	Title	
Home Address		
City, State, Zip	Social Secu	rity #
E-Mail Address	Cell Phone	9
By Signing below you (I) agree to	be bound by Cross Point NW Inc. Policies	



REFERENCE INFORMATION

AUCTION REFEREN Auction Name	CES Phone/Conta	ct Name		Registered Since
PERSONAL REFERE Name	NCE Phone			Known Since
FINANCE / FLOOR P Company	Co	ontact		
Address	State FaxFloor Plan Account #	Zip Code		
Pnone Date Onened	Floor Plan Account #		– Limit	
Auction, the undersigned, whe Auction will be good and be fre for any loss, damage, expense any such motor vehicle. The u	NW, LLC. ("Auction") allowing the un ther one or more, personally covenan ee and clear of all liens and encumbra e, or costs, including attorney's fees, in dersigned further guarantees full pay	nt, guarantee and warra nces, whatsoever. The ncurred by Auction as a ment of any debts of D	nt that the title to eac undersigned uncond result of breach of the ealer to Auction, incl	h vehicle sold by dealer itionally agrees to reimb ne foregoing warranty of uding any checks or dra
In consideration of CrossPoint Auction, the undersigned, whe Auction will be good and be fre for any loss, damage, expense any such motor vehicle. The undersigned and strong attorney's fees. The undersigned and without of the undersigned and without of the undersigned hereby waives no dishonor. The undersigned shall ensigned and shall	ther one or more, personally covenan ee and clear of all liens and encumbra e, or costs, including attorney's fees, i	ant, guarantee and warra ances, whatsoever. The nourred by Auction as a ament of any debts of E expense incurred by Au- dometer Mileage State andemnify and hold harm wledges that Auction shall d or change time of part of the undersigned her and presentment, demar at merely as surely, and rument shall bind the re- essors, assigns and sub-	nt that the title to each undersigned unconducted in result of breach of the ealer to Auction, incliction in collecting or ament given by or in both ealers the Auction from all have the right to roment and to settle on eunder. This guaranted, protest, and any not the bankruptcy or an appective heirs, execu	th vehicle sold by dealer itionally agrees to reimb ne foregoing warranty of uding any checks or drafattempting to collect such the collect such all losses and expense fuse to transact busine or compromise with dealer is to be a continuing gotice of nonpayment of my assignment in favor of utors, administrators and
In consideration of CrossPoint Auction, the undersigned, whe Auction will be good and be fre for any loss, damage, expense any such motor vehicle. The undersigned or any of Dealers represent of the undersigned and without undersigned hereby waives no dishonor. The undersigned and who be aller shall not affect the enforthe undersigned and shall ensurement.	ther one or more, personally covenance and clear of all liens and encumbrate, or costs, including attorney's fees, indersigned further guarantees full paysentatives, together with any loss or example of further guarantees the Oce Auction, and agrees to reimburse, in estatement. The undersigned acknown and all collateral security, to extend the discharging or affecting the liability of the liability of this agreement. This insture to the benefit of Auction, its succeall be jointly and severally liable under undersigned have hereunto set their hundersigned hunde	and the and warrances, whatsoever. The neurred by Auction as a ment of any debts of Expense incurred by Audometer Mileage State indemnify and hold harm wiedges that Auction shad or change time of payof the undersigned her at merely as surely, and rument shall bind the ressors, assigns and subtract and sard and seal this agreement.	nt that the title to each undersigned unconducted in result of breach of the ealer to Auction, incliction in collecting or a ment given by or in buless the Auction from all have the right to rument and to settle or sunder. This guarant d, protest, and any in the bankruptcy or an spective heirs, executogates. Where there	th vehicle sold by dealer itionally agrees to reimb ne foregoing warranty of uding any checks or dratatempting to collect suce half of the dealer in all near the same and expense of use to transact busine or compromise with dealer is to be a continuing gotice of nonpayment of a sasignment in favor of utors, administrators and the is more than one signature.
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Cross Point NW 6803 SE Johnson Creek Blvd Portland OR, 97206 (503) 594-2800 Fax (503) 654-2225 www.crosspointnw.com



AUTHORIZED EMPLOYEES

The following person or persons are duly authorized to buy and sell vehicles, to execute checks or drafts, to execute bills of sale, odometer/mileage statements, assignments of titles and warranties of titles, on behalf of Dealer. The authority of the following persons to act on behalf of Dealer shall continue in full force and effect until terminated by Dealer, in writing to the Auction. Dealer does hereby guarantee all transactions made by such persons, and does indemnify and hold harmless the Auction, from all loss or expense caused it as a result of any such transactions including losses from dishonored checks, drafts, defective titles, and false or inaccurate Odometer/Mileage statements, as well as any expense incurred in attempting to collect such losses including attorney's fees. By signing below you (I) agree to be bound by CrossPoint NW LLC. policies.

Employee			+ ADD +	DELETE
Home Address				
City	State	Zip Code		_
Title	e-mail			
Home Phone #	Cell #			-
Employee / Agent Signature		Date	_	
Officer / Owner Signature		Date		
Employee			+ ADD +	DELETE
Home Address				
City	State	Zip Code		_
Title	e-mail			
Home Phone #	Cell #			-
Employee / Agent Signature		Date		
Officer / Owner Signature		Date		
Employee			+ ADD +	DELETE
Home Address				
City	State	Zip Code		_
Title	e-mail			
Home Phone #	Cell #			-
Employee / Agent Signature		Date		
		Б. (

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BANK REFERENCE LETTER

Dealer Name		Owne	r / Officer Na	ame		
Bank Name		_Bank Addre	ss			
City			State	Zi	0	
Phone	Contact		Bank A	Acct#		
Routing Number						
Dealership Owner / O	fficer signature				_	
				ORTION ONL	.Y	
business with our auction for our business purposes	. We would appreciate your e	estimate of this	account. All i	information sub	blish financial responsibility for dea omitted is strictly confidential and w	
Account is	† Satisfactory † Unsatisfactory † Closed					
Customer is	A valued customer Honest and Reliabl A new customer – Unknown to Us	e, but with limi	ted capital			
Average 6-Month B	†Low††Moderate††Medium†	4 Figures				
Insufficient Funds/Dr	afts in the last year?	+	Yes 🕇	No If Y	es, how many?	
Maximum Credit Extended	1 \$	Secured	\$		Unsecured	
Floor Plan Line	\$	New	\$		Used	
Floor Plan outstanding	\$	New	\$		Used	
Additional Remarks						

TEST TRACK AND CROSSPOINT WAIVER AND RELEASE OF LIABILITY FORM

Name:
Date:
I HEREBY ASSUME ALL OF THE RISKS TO CROSS POINT, including by way of example and not limitation, any risks that may arise from negligence or carelessness on the part of the persons or entities being released, from dangerous or defective equipment or property owned, maintained, or controlled by them, or because of their possible liability without fault.
I acknowledge that this Accident Waiver and Release of Liability Form will be used by CROSSPOINT NW, LLC, in which I may participate, and that it will govern my actions and responsibilities at any auction or said activity or event.
I hereby take action for myself, my executors, administrators, heirs, next of kin, successors, employees, sub-contractors and assigns as follows:
(A) I WAIVE, RELEASE, AND DISCHARGE from any and all liability, including but not limited to, liability arising from the negligence or fault of the entities or persons released, for my death, disability, personal injury, property damage, property theft, or actions of any kind which may hereafter occur to me including my traveling to and from this event, THE FOLLOWING ENTITIES OR PERSONS: CROSSPOINT NW, LLC and/or their directors, officers, employees, volunteers representatives, and agents, the activity or event holders, activity or event sponsors, activity or event volunteers;
(B) I INDEMNIFY, HOLD HARMLESS, AND PROMISE NOT TO SUE the entities or persons mentioned in this paragraph from any and all liabilities or claims made as a result of participation AT ANY AUCTION EVENT, whether caused by the negligence of release or otherwise.
I acknowledge that CROSSPOINT NW, LLC and their directors, officers, volunteers, representatives, and agents are NOT responsible for the errors, omissions, acts, or failures that may occur at to any auction or entity.
I acknowledge that this facility and or auction may carry with it the potential for death, serious injury, and property loss. The risks may include, but are not limited to, those caused by terrain, facilities, temperature, weather, equipment, vehicular traffic, actions of other dealers or people including, but not limited to, employees, participants, volunteers, auction event officials, and auction event supervisors and managers of the facility or auction event. These risks are not only inherent to vendors, but are also present for employees, buyers and dealers.
I hereby consent to receive medical treatment, which may be deemed advisable in the event of injury, accident, and/or illness during any auction activity.
In the event of any incident that occurs on Cross Point premises, I hereby consent and promise not to slander verbally, in writing, electronically or in any fashion whatsoever Cross Point, NW, LLC, its affiliates, its owners, employees, dealer participants, volunteers, auctioneer and event officials, and auction event supervisors and managers of the facility or any auction event and fully accept that if any violation of any kind occurs that I completely accept full responsibility for my own actions and that Cross Point reserves every right to pursue me to the fullest extent of the law. I acknowledge that I will also be responsible for any and all of Cross Point's legal fees, court fees and any other expenses associated with any violation of this provision.
The accident waiver and release of liability shall be construed broadly to provide a release and waiver to the maximum extent permissible under applicable Oregon State law. This waiver also includes vehicles being test driven on the test track provided by Crosspoint NW. Participants driving vehicles are solely responsible for for any and all damages that may occur to the vehicles or the driver. Extreme caution should be used when test driving vehicles. Including driving vehicles to and from the test track.
I CERTIFY THAT I HAVE READ THIS DOCUMENT, AND I FULLY UNDERSTAND ITS CONTENT. I AM AWARE THAT THIS IS A RELEASE OF LIABILITY AND A CONTRACT AND I SIGN IT OF MY OWN FREE WILL.
Print Name Signature Date



PERSONAL GUARANTY

The Undersigned hereby personally guarantees ("Guaranty") all obligations of the applicant Dealership, including without limitation all sums due for payment on vehicles, auction charges, etc. This Guaranty is given as additional security to secure the payment or performance by the dealership herein, hereafter the "Dealership", of all obligations and sums due and to become due, hereafter the "Debt", from Dealership to Cross Point NW, LLC ("Cross Point"). The undersigned Guarantor(s), and each of them, jointly and severally unconditionally guarantee and promise to pay to Cross Point, or order, on demand, in lawful money of the united States, the Debt due Cross Point. Guarantors waive notice of acceptance of this Guaranty and waive diligence on the part of Cross Point in collection of Debt. Cross Point shall have the privilege of granting such renewals and extensions, as Cross Point may deem proper. Guarantors further expressly waive notice of nonpayment, protest, and notice of protest with respect to the indebtedness covered by this instrument.

This Guaranty is in addition to such other security as Cross Point now or hereafter may have. Cross Point may surrender or release all or any portion of such other security without affecting this Guaranty. It shall not be necessary for Cross Point to enforce payment by Guarantors of the DEBT, to first institute suit, or to pursue or exhaust remedies against DEALERSHIP, or against any other security that Borrower may have given Cross Point. Guarantors acknowledge that this guaranty is in effect and binding on Guarantors without reference to whether it is signed by any other person or persons. Guarantors agrees that this Guaranty shall continue in full force and effect notwithstanding the death of Guarantors, or the release by agreement or by operation of law of, or the extension of time to, any other guarantor or guarantors, if any, as to the obligations then existing. Liability of the Guarantors hereunder shall not be affected or impaired by the existence, from time to time, of any indebtedness or liability of the DEALERSHIP to Cross Point in excess of the amount of this Guaranty.

This Guaranty agreement shall remain in full force and effect until all of the DEBT has been fully paid, and shall be binding upon Guarantors, and each of them, their heirs, successors, executors, administrators, and legal representatives and, along with all rights and benefits existing and to exist hereunder, shall inure to the benefit of and be available to Cross Point, and each of them, and their respective successors and assigns. Guarantors agree that the obligations of the Guaranty agreement shall be governed by the laws of the State of Oregon. Venue shall be in the County of Clackamas. In the event that legal action is commenced to enforce the performance and any payment that may become due under the Guaranty. Guarantors, without demand, shall pay Cross Point, or any of them, such reasonable attorney's fees and costs as shall be determined by the court.

IN WITNESS WHEREOF,	THE UNDERSIGNED HEREBY	PEXECUTES THIS PERSONAL GUAF	
20, at	, Oregon.		
GUARANTORS			
Name		Name	
Position		Position	
Signature	 Date	 Signature	 Date



POWER OF ATTORNEY

The undersigned, and its subsidiaries hereby duly appoint CrossPoint NW, LLC., ("Auction") through its authorized employees and agents, to execute on our behalf any papers and documents that may be necessary pertaining to the sale and subsequent title transfer of the vehicles consigned by the undersigned to the Auction, or

pertaining to the purchase of vehicles by the undersigned, including without limitation, any title, title transfer document, and reassignment of odometer disclosure statements required by federal law. With reference to the odometer disclosure statement, unless otherwise instructed by the undersigned, in executing said statements on our behalf, the Auction and/or its authorized employees or agents are directed to enter the mileage reading on the dashboard of each vehicle as the true and correct mileage of said vehicle. Unless stated otherwise, the undersigned declares that such mileage readings are true and accurate. The undersigned shall indemnify, defend, and hold harmless the Auction, its affiliates, subsidiaries, officers, directors, employees, successors and assignees from and against any and all loss, damages, liability, claims, cause of action

and expenses of whatever kind and nature, based upon or resulting from inaccuracy of said odometer reading on any vehicle, arising from the execution by the Auction or its employees or agents of any certificate of title, odometer statement, bill of sale, or other documents necessary to transfer ownership of consigned vehicles, unless such inaccuracy results from the gross negligence or willful misconduct of the Auction's employees or agents. This Power of Attorney shall be effective as of the date of signing hereof on behalf of the undersigned, and remain in force until terminated in writing by the undersigned at its sole discretion.

	Dealership Name
	Signature
	Name (Printed)
	Title
State of	_
County of	<u></u>
Subscribed and sworn before thisd	ay of, 20
	Notary Public
My commission expires/	/ <u> </u>
Initials	



Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

	1 N	lame (as shown on your income tax return). Name is required on this line; do not leave this line blank.										
ge 2.	2 B	susiness name/disregarded entity name, if different from above										
Print or type See Specific Instructions on page	3 0	heck appropriate box for federal tax classification; check only one of the following seven boxes: Individual/sole proprietor or C Corporation S Corporation Partnership single-member LLC		ıst/es	state	cer ins	tain en tructio	itities, ns on p	codes a not indi page 3): ode (if a	vidual		
Print or type Instruction		Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partners Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the tax classification of the single-member owner.		abov	e for	со	de (if a	ny) _	FATCA			
<u>~ ~</u>	L	Other (see instructions) ▶							naintained	outside	the U.S	i.)
pecifi	5 A	ddress (number, street, and apt. or suite no.)	Reques	ter's	name	e and a	addres	s (opti	onal)			
See S	6 C	ity, state, and ZIP code										
	7 L	ist account number(s) here (optional)										
Par	t I	Taxpayer Identification Number (TIN)										
Enter	your	TIN in the appropriate box. The TIN provided must match the name given on line 1 to av	oid	Soc	cial s	ecurit	y num	ber				
reside	nt al	thholding. For individuals, this is generally your social security number (SSN). However, f ien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other is your employer identification number (EIN). If you do not have a number, see <i>How to ge</i>	•				-		-			
TIN or				or								
		e account is in more than one name, see the instructions for line 1 and the chart on page	4 for	Em	ploy	er idei	ntificat	ion nu	ımber			
		on whose number to enter.	7 101			Т		П			\equiv	
J						-						
Par	: 11	Certification										
		alties of perjury, I certify that:										
	•	mber shown on this form is my correct taxpayer identification number (or I am waiting for	a numb	er to	b be	issue	d to m	ie). ar	ıd			
2. I aı Se	m no rvice	t subject to backup withholding because: (a) I am exempt from backup withholding, or (b (IRS) that I am subject to backup withholding as a result of a failure to report all interest er subject to backup withholding; and	o) I have	not	beer	notif	ied by	the I	nterna			
3. I aı	n a l	J.S. citizen or other U.S. person (defined below); and										
4. The	FAT	CA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting	ng is corr	rect.								
becau intere: genera instrua	se yest pa ally, ction	on instructions. You must cross out item 2 above if you have been notified by the IRS the point have failed to report all interest and dividends on your tax return. For real estate trans id, acquisition or abandonment of secured property, cancellation of debt, contributions to payments other than interest and dividends, you are not required to sign the certification is on page 3.	actions, o an ind	item ividu	n 2 d ual re	oes n etirem	ot app ent ar	oly. For	or mort ment (gage IRA),	and	ng
Sign Here		Signature of U.S. person ► Da	ate ►									

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- 1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
 - 2. Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- 4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.